

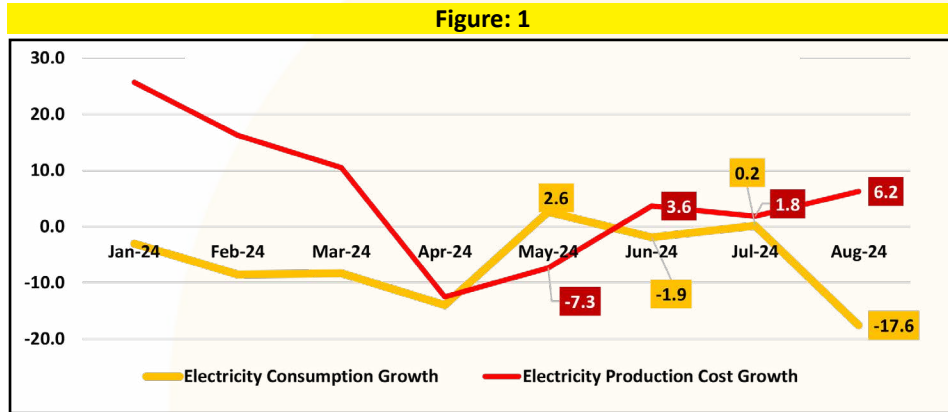
## Rising Electricity Prices discouraging Industrial Consumers to stay in the National Grid

ICMA's analysis of DISCOs-wise data for Pakistan's power sector from 2013 to 2023 shows that rising electricity prices over the last 2-3 years have led to a declining growth trend in the number of industrial electricity consumers staying on the national grid, causing many to leave. This trend is most noticeable in K-Electric, which lost 0.4% of its industrial consumers in 2023 compared to 2022. However, electricity distribution companies in Hyderabad (HESCO) and the Tribal Area (TESCO) have experienced a steady increase in industrial consumers. The declining trend in overall industrial electricity consumers has raised concerns about the rising electricity production costs, which could lead to even higher prices in the future.



## Decreasing Total Electricity Consumption (%) & Rising Electricity Production Cost in Pakistan (%) 2024 Vs. 2023 (YoY)

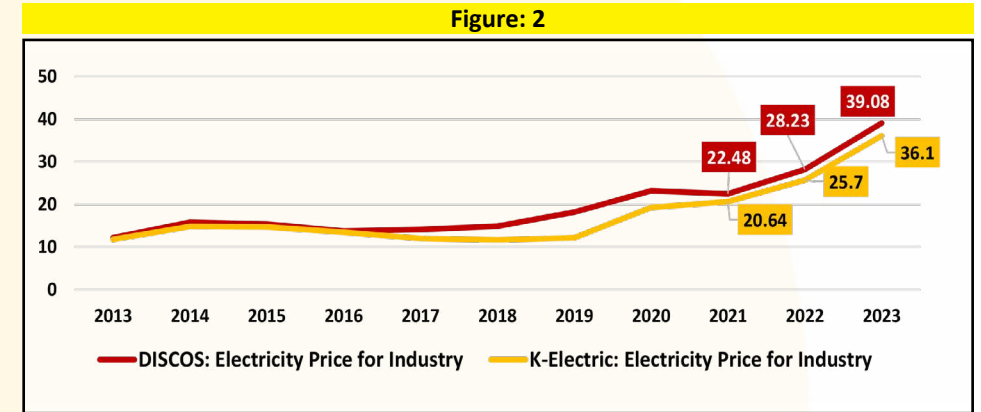
The following graph indicates that from June 2024 to August 2024 (Year on Year), the growth in total electricity consumption is declining, which is resulting in an increase in electricity production costs.



Source: NEPRA, CPPAG XWDISCOs Energy Purchase Data from August 2023-2024.

## Rising Electricity Prices for INDUSTRY in Pakistan (Rs./KWh) DISCOs Vs. K-Electric

The following graph shows the persistent rise in electricity price for industry consumers, both in DISCOs and K-electric.



Source: NTDC, Power System Statistics 48th Edition

### Analysis Methodology

- The “Total Energy Sold” data from NEPRA is converted into a growth rate to determine “Electricity Consumption Growth.” (See Figure: 1)
- The “Total Energy Cost” data from NEPRA is first converted into “Average Cost” and then into a growth rate to calculate “Electricity Production Cost Growth”. (See Figure: 1)
- The data for the average electricity price (Rs./KWh) for industrial consumers in DISCOs and K-Electric has been obtained from the National Transmission and Despatch Company (NTDC). (See Figure: 2)

## Analysis Methodology

### Figures: A to K

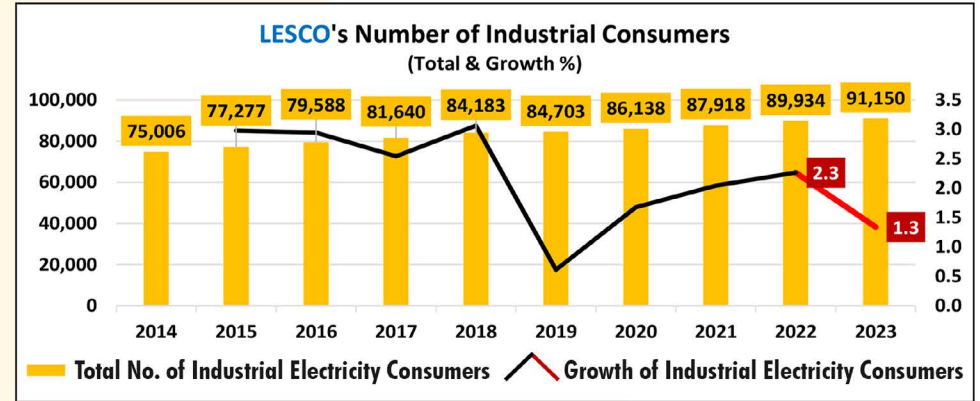
- The figures show DISCO-wise and K-Electric data on the total number of industrial consumers, sourced from NTDC.
- The total number of industrial consumers is also converted into a growth rate to analyze the retention and exit rates of these consumers from the national electricity grid.

## Economic Analysis

### Figure: A to K

- Although the data shows a slow increase in the total number of industrial electricity consumers in DISCOs, their growth rate has been steadily declining over the past 2-3 years. Specifically, K-Electric lost 0.4% of its industrial consumers in 2023 compared to 2022.
- This trend highlights the economic issue that industrial consumers are being discouraged from staying on the national electricity grid due to the continuous rise in electricity prices.
- It also raises concerns about the increasing electricity production costs, driven by fixed costs, which could lead to even higher prices in the future.

Figure: A



Source: NDTC, Power System Statistics 48th Edition

Figure: B

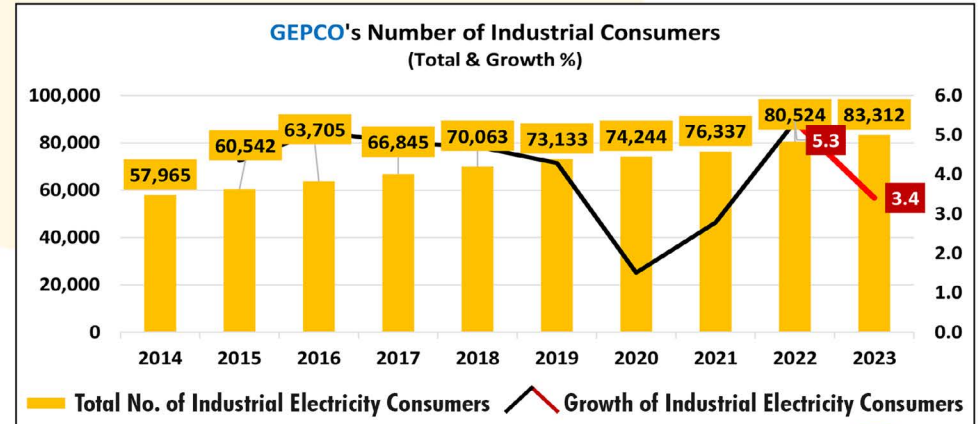


Figure: C

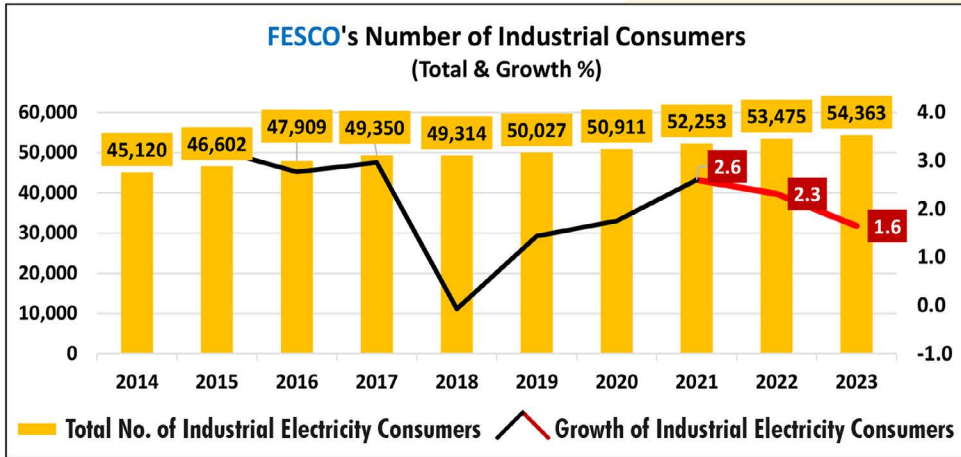


Figure: D

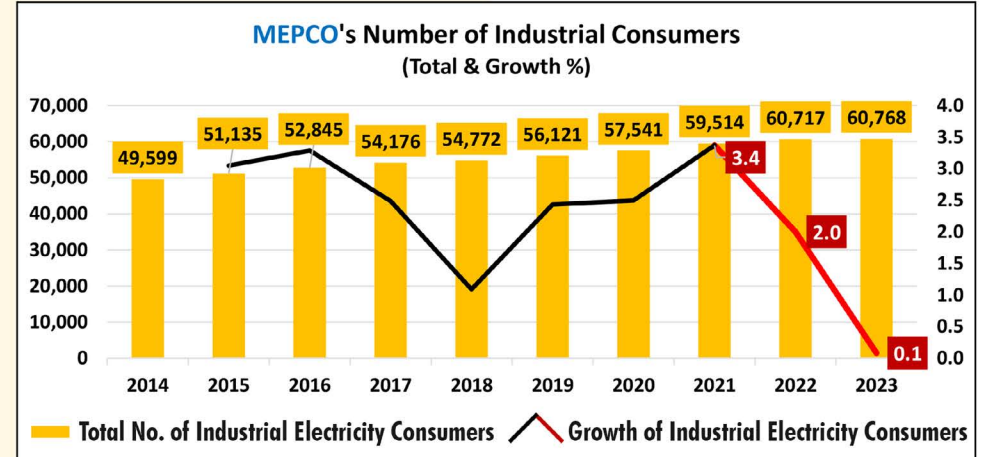


Figure: E

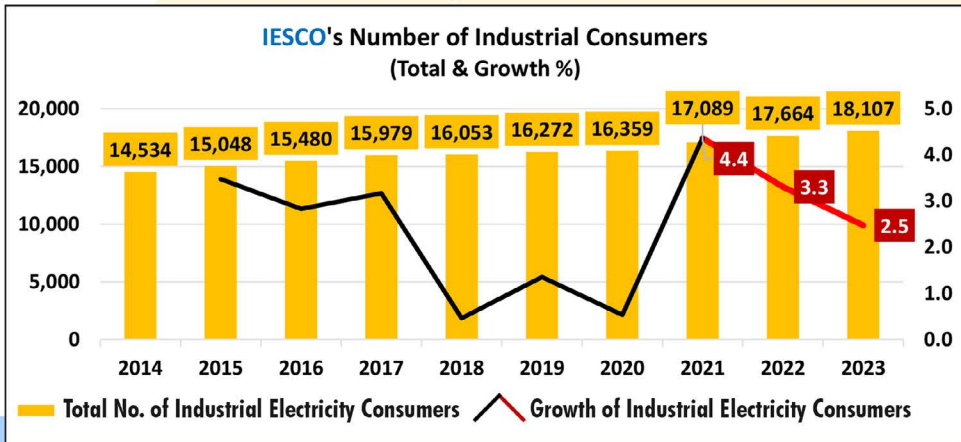


Figure: F

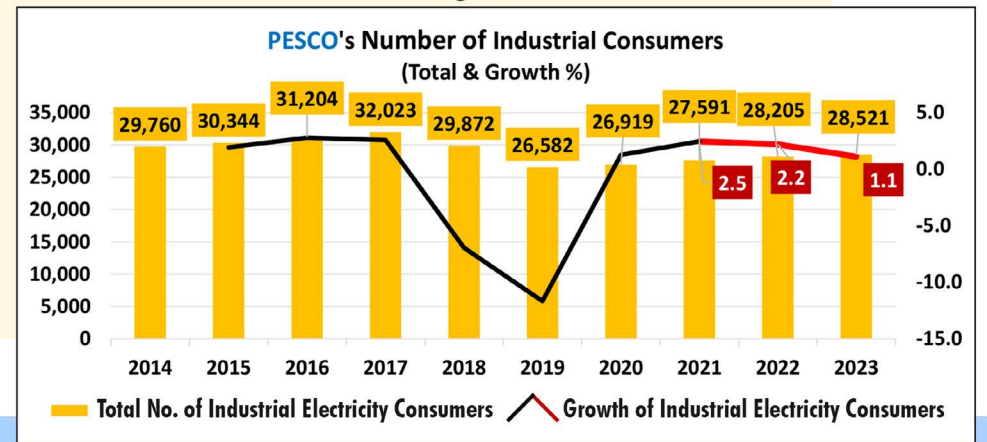




Figure: G

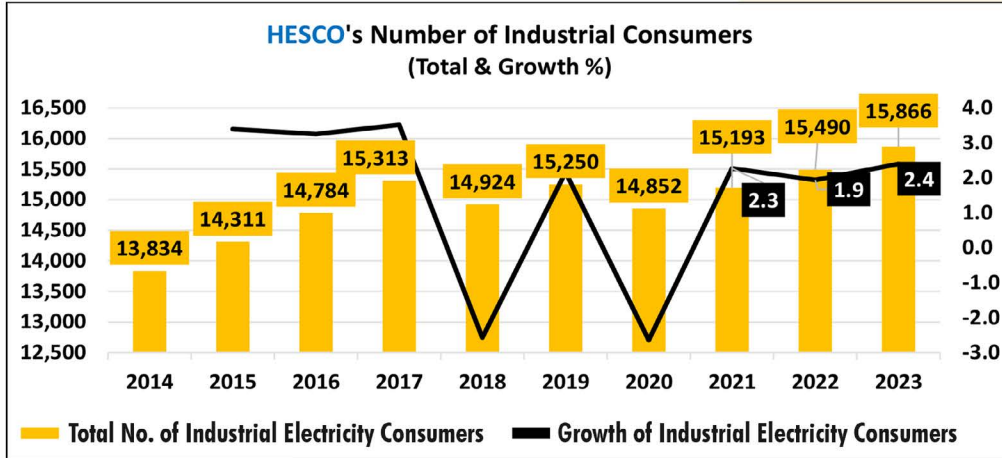


Figure: H

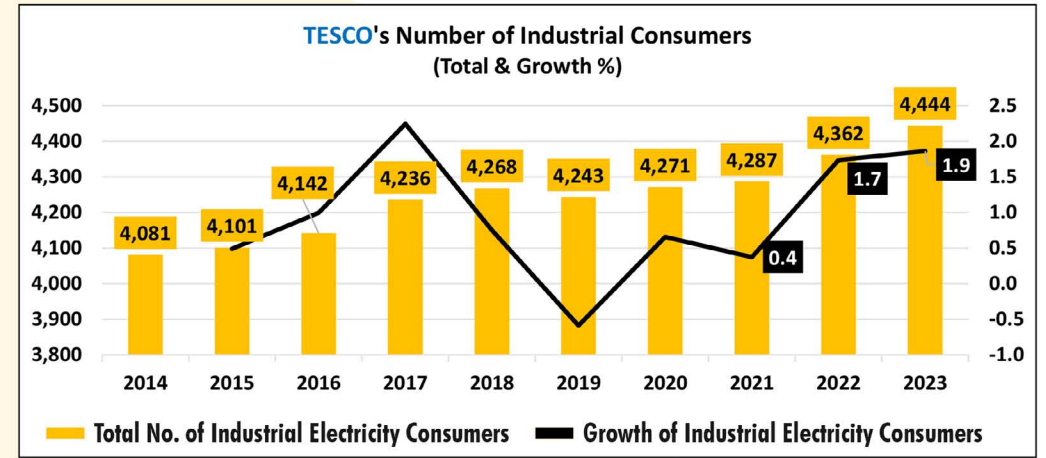


Figure: I

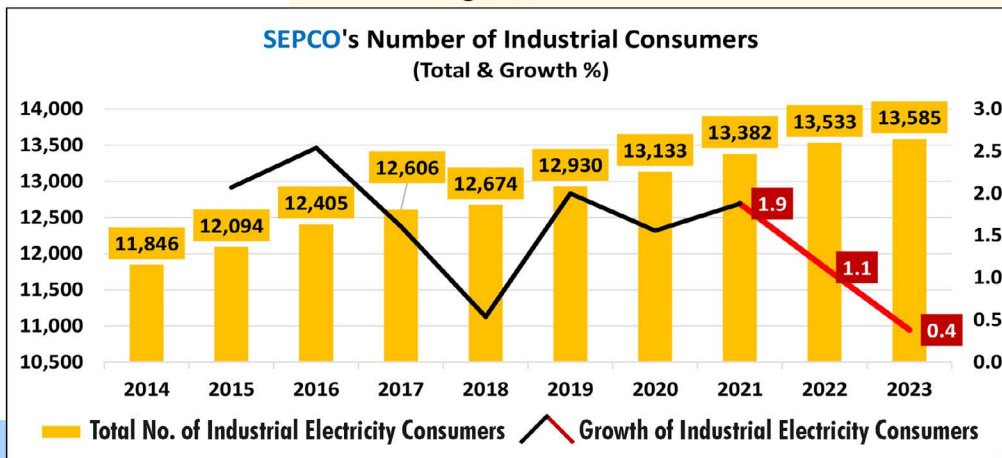


Figure: J

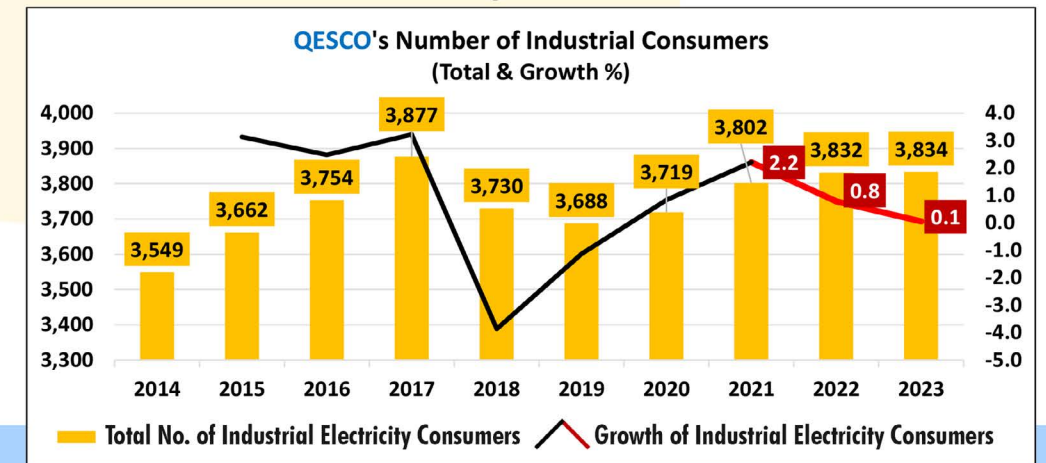
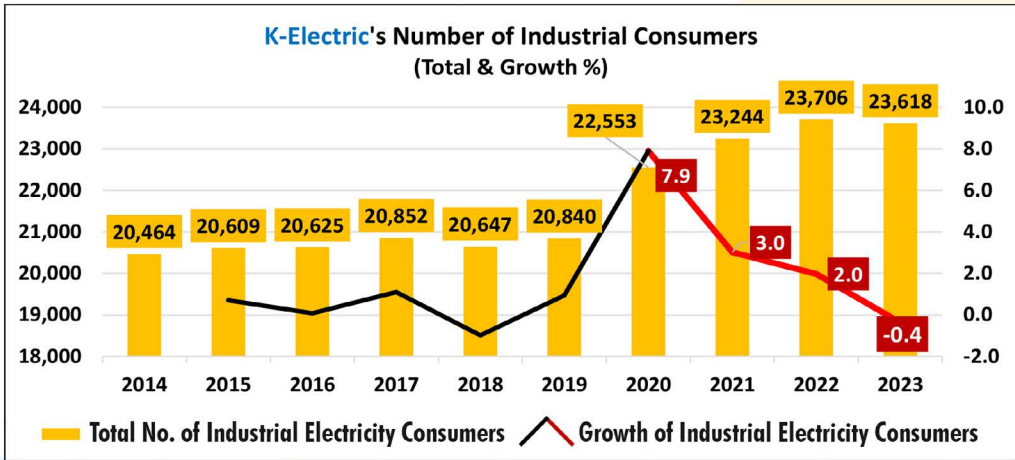


Figure: K



## Key Reasons for Declining Power Consumers

Rising cost of government-supplied electricity

The percentage of Capacity charges is 62%-65% of the Overall tariff in FY 2023-24, increasing costs

IMF program restricting fiscal flexibility and hindering immediate consumer relief

Import of 12,000 MW of solar panels by 2024 significantly affecting energy demand

Sahiwal Coal Power Plant operating below capacity, leading to significant financial losses

Consumer shift towards self-generated power, particularly solar energy

Various taxes i.e. GST, Extra Sales Tax, Further Sales Tax, Advance Income Tax and Electricity Duty inflate energy tariff for industrial consumer

The under-utilization of 'Take or Pay' generation capacity, the currency devaluation, the increased KIBOR, LIBOR, US CPI and Local CPI leading to higher cost of energy

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**ICMA Economic Intelligence** ICMA INTERNATIONAL lead strategically

**ICMA supports full deregulation of the Petroleum Industry**

ICMA's sample analysis of 73 months of petrol price data, from November 2022 to September 2024, using econometric software E-views, suggests that deregulating Pakistan's petroleum sector could lead to reduced petroleum prices. This research supports the government's recent proposal to deregulate the sector under OGRA's supervision, which was previously delayed due to concerns about vulnerable populations. Oil Marketing Companies (OMCs) may now gradually gain the authority to set petroleum prices independently.

Research and Publications Department  
Institute of Cost and Management Accountants of Pakistan

## Key reforms for reducing electricity tariffs and boosting industrial demand

**Provide Special Relief Packages for Industrial Consumers:** Offering targeted tariff relief to industries will help lower production costs, making industrial goods more competitive domestically and internationally.



**Renegotiate Power Purchase Agreements (PPAs):** Revisiting agreements with Independent Power Producers (IPPs) can help reduce costs, especially by addressing “take-or-pay” clauses that require payments for unused electricity.



**Optimize the Energy Mix by Shifting to Local Resources:** Prioritizing the use of indigenous energy sources, such as renewable energy, will reduce dependency on expensive imported fuels and lower long-term energy costs.



**Implement Reforms in Transmission and Distribution:** Introducing structural changes to reduce transmission losses, minimize electricity theft, and improve revenue recovery will help alleviate the burden of circular debt and make the energy sector more sustainable.



**Complete Hydropower Projects:** Fast-tracking the completion of key hydropower projects like Suki Kinari and reactivating the Neelum-Jhelum Hydropower Project will add affordable, renewable energy to the grid.



**Expand Renewable Energy Projects:** Focusing on wind, solar, and other renewable energy sources will reduce reliance on costly imported fuels and help stabilize electricity prices.



**Privatize Distribution Companies (DISCOs):** Privatizing electricity distribution can improve efficiency, reduce technical and non-technical losses, and attract investment to upgrade infrastructure.



**Develop a Competitive Wholesale Electricity Market:** Establishing a market-based mechanism for electricity procurement will increase competition, driving down prices and lowering production costs for industries.





## Abbreviations

- CPPA-G** : Central Power Purchasing Agency (Guarantee) Limited  
**NEPRA** : National Electric Power Regulatory Authority  
**DISCOs** : Distribution companies  
**FESCO** : Faisalabad Electric Supply Company  
**GEPCO** : Gujranwala Electric Power Company Limited  
**HESCO** : Hyderabad Electric Supply Company  
**IESCO** : Islamabad Electric Supply Company  
**LESCO** : Lahore Electric Supply Company  
**MEPCO** : Multan Electric Power Company  
**NTDC** : National Transmission & Despatch Company  
**PESCO** : Peshawar Electric Supply Company  
**QESCO** : Quetta Electric Supply Company  
**SEPCO** : Sukkur Electric Supply Company  
**TESCO** : Tribal Electric Supply Company

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